Financial Statements December 31, 2018

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors All Faiths Food Bank, Inc.

We have audited the accompanying financial statements of All Faiths Food Bank, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2018, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of All Faiths Food Bank, Inc. as of December 31, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Summarized Comparative Information**

All Faiths Food Bank, Inc.'s 2017 financial statements were audited by other auditors whose report dated April 4, 2018 expressed an unmodified opinion. The summarized comparative information presented herein as of and for the year ended December 31, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Cavanagh & Coro

Sarasota, Florida May 22, 2019

# **Statement of Financial Position**

December 31, 2018

# **ASSETS**

			2017		
		Without	With		(For Comparative
	R	Restrictions	Restrictions	Total	Purposes Only)
Current assets:					
Cash and cash equivalents	\$	409.064		400.004	1.020.402
Available for operations Board designated	Ф	408,061 3,000,000	-	408,061 3,000,000	1,939,403 2,716,993
Donor restricted		3,000,000	1 6/1 10/		1,251,424
	_	2 400 004	1,641,104	1,641,104	
Total cash and cash equivalents Accounts receivable		3,408,061 24,226	1,641,104	5,049,165 24,226	5,907,820 11,004
Grants and contracts receivable		94,720	-	94,720	70,115
Pledges receivable - current portion		20,000	148,000	168,000	127,500
Inventory		891,799	-	891,799	647,130
Prepaids expenses and deposits		118,734	_	118,734	62,956
Total current assets	-	4,557,540	1,789,104	6,346,644	6,826,525
Property and equipment, net		6,593,455	-	6,593,455	5,438,153
Other assets:		0.047.404		0.047.404	0.404.000
Investments - Legacy Fund		2,317,161	-	2,317,161	2,494,266
Pledges receivable -less current portion	_	<u>-</u>			113,112
Total assets	\$	13,468,156	1,789,104	15,257,260	14,872,056
LIAE	BILIT	IES AND NET	Γ ASSETS		98
Current liabilities:					
Accounts payable	\$	175,647	-	175,647	195,722
Accrued liabilities		91,150		91,150	124,949
Total current liabilities		266,797	-	266,797	320,671
Net assets:					
Without donor restrictions					
For operations		1,290,743	-	1,290,743	1,885,392
Board designated					040.000
Campus expansion Reserve		3,000,000		2 000 000	316,993
Legacy Fund		2,317,161	-	3,000,000 2,317,161	2,400,000 2,494,266
Property and equipment		6,593,455		6,593,455	5,438,153
With donor restrictions		-	1,789,104	1,789,104	2,016,581
Total net assets		12 201 250			
Total liabilities and		13,201,359	1,789,104	14,990,463	14,551,385
net assets	\$	13,468,156	1,789,104	15,257,260	14,872,056

# **Statement of Activities and Changes in Net Assets**

Year Ended December 31, 2018

		2018		2017
· -	Without	With		(For Comparative
_	Restrictions	Restrictions	Total	Purposes Only)
Revenue and support:				
Revenue		-	=	
Maintenance fee and food cost recovery		· -	389,166	294,462
Investment earnings (losses), net	(173,108)	-	(173,108)	332,124
Miscellaneous	2,935		2,935	5,052
Total revenues	218,993		218,993	631,638
Support				
Support  Value of contributed inventory		14,267,198	14,267,198	14,078,294
Contributions - general	2,446,415	2,575,174	5,021,589	4,237,982
Contributions - capital campaign	2,440,413	35,661	35,661	604,566
Special events	255,711	-	255,711	319,399
Grants	200,711		200,711	010,000
Federal	_	119,742	119,742	71,736
Local	164,640	-	164,640	162,000
Other	230,856	1,155,669	1,386,525	1,952,446
Total support	3,097,622	18,153,444	21,251,066	21,426,423
Net assets released from restrictions:				
Value of contributed food distributed	14,337,829	(14,337,829)		
Other net assets released	4,043,092	(4,043,092)	_	_
	1,010,002	(1,010,002)		
Total revenues, gains and support	21,697,536	(227,477)	21,470,059	22,058,061
Expenses:				
Program services	19,313,975	_	19,313,975	19,055,315
Management and administrative	834,001	_	834,001	474,318
Fund development	883,005	_	883,005	1,019,754
Total expenses	21,030,981		21,030,981	20,549,387
Total expenses	21,030,961			20,549,567
Change in net assets	666,555	(227,477)	439,078	1,508,674
onange in net assets	000,333	(221,411)	439,070	1,500,074
Net assets at beginning of year	12,534,804	2,016,581	14,551,385	13,042,711
Net assets at end of year	\$ 13,201,359	1,789,104	14,990,463	14,551,385

See accompanying notes to financial statements.

# **Statement of Functional Expenses**

Year Ended December 31, 2018

		2018			2017
	Program	Management and	Fund		(For Comparative
	Services	Administrative	Development	Total	Purposes Only)
Personnel expenses:					
Salaries	\$ 1,353,648	371,262	297,008	2,021,918	1,895,381
Payroll taxes	133,381	36,662	29,329	199,372	179,651
Employee benefits	304,098	84,771	67,817	456,686	402,655
Other employees costs	7,565	2,437	21,382	31,384	6,052
Total personnel					
expenses	1,798,692	495,132	415,536	2,709,360	2,483,739
General expenses:					
Advertising and publicity	42,140	1,079	23,575	66,794	80,423
Professional fees	81,904	222,253	167,219	471,376	379,916
Contract services	17,635	12,490	107,219	30,125	57,805
Depreciation	364,304	9,357	14,420	388,081	301,601
Subscriptions	9,844	1,085	27,979	38,908	25,757
Events and special initiatives	28,895	9,540	59,359	97,794	51,359
Donated food distributed	14,081,879	5,540	-	14,081,879	14,381,245
Purchased food distributed	1,750,406	_	325	1,750,731	1,697,070
Freight and delivery	178,572	_	-	178,572	108,066
Occupancy	113,674	3,556	5,232	122,462	127,343
Insurance	96,951	15,216	6,273	118,440	107,491
Meetings and conferences	12,512	13,466	12,701	38,679	23,201
Membership dues	3,229	1,936	4,665	9,830	12,038
Postage and mailing	6,787	2,034	43,368	52,189	47,335
Printing and copying	19,867	558	13,307	33,732	15,201
Equipment rental, repair and maintenance	85,565	3,071	1,838	90.474	129,984
Supplies	85,149	25,646	37,331	148,126	100,384
Telephone	42,738	9,111	10,650	62,499	57,207
Truck rental,maintenance and fuel	180,856	-	-	180,856	150,031
Travel	29,068	7,785	15,656	52,509	52,252
Bank, merchant and investment fees	-	547	22,150	22,697	27,487
Loss on disposal of assets	282,412	_	· -	282,412	130,480
Miscellaneous	896	139	1,421	2,456	1,972
Total expenses	\$ 19,313,975	834,001	883,005	21,030,981	20,549,387

# **Statement of Cash Flows**

Year Ended December 31, 2018

		2017
		(For Comparative
	2018	Purposes Only)
Cash flows from operating activities:		
Change in net assets	\$ 439,078	1,508,674
Adjustments to reconcile change in net assets to		
change in net cash flows from operating activities:		
Depreciation	388,081	301,601
Realized and unrealized (gains) losses on investments	230,696	(272,423)
Loss on disposal of fixed assets	282,412	130,528
Provision for doubtful accounts	_	813
(Increase) decrease in:		
Accounts receivable	(13,222)	15,753
Grants and contracts receivable	(24,605)	(6,745)
Pledges receivable	72,612	27,803
Inventory	(244,669)	372,264
Prepaid expenses	(55,778)	3,912
Increase (decrease) in:		
Accounts payable	(20,075)	131,855
Accrued liabilities	(33,799)	(13,575)
Total adjustments	581,653	691,786
Net cash flows from operating activities	1,020,731	2,200,460
Cash flows from investing activities:		
Proceeds from sale of investments	_	66,420
Purchase of investments	(53,591)	_
Purchase of property and equipment	(1,825,795)	(1,662,532)
Net cash flows from investing activities	(1,879,386)	(1,596,112)
Net (decrease) increase in cash		
and cash equivalents	(858,655)	604,348
Cash and cash equivalents, beginning	5,907,820	5,303,472
Cash and cash equivalents, ending	\$ 5,049,165	5,907,820

# Notes to Financial Statements December 31, 2018

# Note 1 – Organization and Summary of Significant Accounting Policies:

#### <u>Organization</u>

All Faiths Food Bank, Inc. (All Faiths) was incorporated on March 13, 1989 as a non-profit corporation under the laws of the State of Florida. Its mission: Together with our partners, we provide healthy solutions to end hunger in our community. All Faiths, awarded a consecutive 4-star rating from Charity Navigator, is a member of the Feeding America network and the hub of hunger relief in Sarasota and DeSoto Counties. In 2018, All Faiths served 82,000 individuals, distributed 10.5 million pounds of food equating to 8.75 million meals, including 3.6 million pounds of fresh produce in partnership with 203 pantries, soup kitchens, churches, community centers, schools and programs.

All Faiths is a member of Feeding America, a national network of food banks that collect food throughout the food industry for distribution to non-profit food and nutrition programs. All Faiths obtains the majority of its food inventory from local food drives, processors, wholesalers, retailers, distributors, and growers.

#### Basis of Accounting

All Faiths financial statements have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

## Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards Financial Statements of Notfor-Profit Organizations (FASB Accounting Standards Codification (ASC) 958, Not-for-Profit Entities. Accordingly, All Faiths is required to report information regarding its financial position and activities according to two classes of net assets: with donor restrictions and without donor restrictions. A description of the net asset categories follows:

<u>Without Donor Restrictions</u> – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions. The Board of Directors has designated, from net assets without donor restrictions, net assets for an operating reserve and board-designated endowment.

<u>With Donor Restrictions</u> – Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, All Faiths considers all cash in banks and petty cash to be cash and cash equivalents. Cash and cash equivalents excludes cash held in brokerage accounts.

# Notes to Financial Statements December 31, 2018

#### Note 1 – Organization and Summary of Significant Accounting Policies – Continued:

#### Investments

Management determines the appropriate classification of investment securities at the time of purchase and re-evaluates such classification as of each balance sheet date. All securities are recorded at fair value. Interest, dividends, and realized and unrealized gains and losses on securities are included in the statement of activities.

#### Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for potential uncollectible amounts through a provision based on its assessment of the current status of individual accounts and contracts. Balances that are still outstanding after management has used reasonable collection efforts are written off. Management considers accounts receivable balances to be fully collectible. As a result, no allowance for uncollectible amounts has been established.

#### Contributions

Contributions are recognized when the donor makes a promise to give to All Faiths that is, in substance, unconditional. Promises to give include split-interest amounts (contributions shared by All Faiths and other beneficiaries, which may include the donor) and are recorded at present value based on the estimated lives of the donors. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets

#### Donated Assets

Donated assets with an objective basis for valuation are recorded at their fair market value at the date of receipt.

#### Inventory

Purchased food inventory is stated at the lower of cost or net realizable value using the first - in first-out method. Donated food inventory is valued at the approximated average wholesale value of one pound of donated product at the national level as outlined in the *Product Valuation Survey Methodology* prepared annually by Feeding America. This value was \$1.68 per pound as of December 31, 2018. U.S. Department of Agriculture (USDA) donated food inventory is valued at USDA published rates.

# Notes to Financial Statements December 31, 2018

#### Note 1 – Organization and Summary of Significant Accounting Policies – Continued:

#### Property and Equipment

It is All Faiths policy to capitalize property and equipment over \$2,500. Lesser amounts are expensed. Purchased property and equipment are carried at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, All Faiths reports expirations of donor restrictions when the donated or acquired assets are placed in service. All Faiths reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated used the straight-line method over estimated useful lives ranging from three to thirty-nine years.

#### Advertising

All Faiths expenses advertising cost as incurred. Advertising expenses were \$66,794 for 2018.

#### Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the Consolidated Statement of Activities and Changes in Net Assets and in the Consolidated Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services based on the relative benefit provided.

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Income Taxes

All Faiths is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to All Faiths tax-exempt purpose is subject to taxation as unrelated business income.

Management has evaluated the effect of an accounting standard relating to accounting for uncertainty in income taxes. Management has determined that All Faiths had no uncertain income tax positions that could have a significant effect on the financial statements for the year ended December 31, 2018. All Faiths federal income tax returns are subject to examination by the Internal Revenue Service, generally for three years after the federal income tax returns were filed.

# Notes to Financial Statements

December 31, 2018

## Note 1 – Organization and Summary of Significant Accounting Policies – Continued:

#### Reclassifications

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

#### Summarized Comparative Information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with All Faiths financial statements for the year ended December 31, 2017, from which the summarized information was derived.

#### Note 2 – Concentration of Credit Risk:

All Faith's financial instruments that are exposed to concentrations of credit risk consist primarily of cash. All Faiths places its cash and cash equivalents with local financial institutions. At times, cash balances may be in excess of the Federal Deposit Insurance Corporation ("FDIC") insurance limit s. Management considers the risk to be minimal and makes efforts to keep balances within FDIC limits.

## Note 3 – Pledges Receivable:

Unconditional pledges to All Faiths consist of pledges for campus expansion. Management reviews the collectability of pledges on an ongoing basis. At December 31, 2018, management considered all pledges to be fully collectible, thus no allowance has been recorded. Pledges to be received over a period greater than one year are discounted using a 3% discount rate.

Pledges receivable as of December 31, 2018 were as follows:

Receivable in less than one year Receivable in one to five years	\$ 50,000 <u>118,000</u>
Total	\$ 168,000

#### Note 4 – Inventory:

Inventory consists of the following:

Donated food Purchased food	\$ 712,248 <u>179,551</u>
Total	\$ 891,799

#### **Notes to Financial Statements**

December 31, 2018

### Note 5 – Property and Equipment:

Property and equipment consists of the following:

Land and land improvements	\$	1,470,262
Building and improvements		4,159,175
Warehouse equipment		1,180,423
Office equipment		170,331
Vehicles	_	1,410,434
Total property and equipment		8,390,625
Less: accumulated depreciation	_	(1,797,170)
Property and equipment, net	\$_	6,593,455

#### Note 6 – Investments:

The components of investments at December 31, 2018, are summarized as follows:

	Cost	Fair <u>Value</u>	Accumulated Unrealized <u>Loss</u>
Cash	\$ 28,408	28,408	-
Mutual funds			
Equities			
Large cap	856,884	820,551	(36,333)
Mid cap	207,874	182,666	(25,208)
Small cap	150,000	119,606	(30,394)
Int'l developed	364,541	305,386	(59, 155)
Int'l emerging	125,000	105,168	(19,832)
Bond	715,195	682,720	(32,475)
Real estate	<u>79,799</u>	<u>72,656</u>	(7,143)
Total	\$ 2,527,701	2,317,161	(210,540)

Investment earnings (losses), net, for the year ended December 31, 2018 were comprised of the following:

Interest and dividends	\$ 66,962
Realized and unrealized losses	(230,696)
Investment fees	(9,374)
Total	\$ (173,108)

#### Note 7 – Lines of Credit:

All Faiths has a line of credit agreement for \$250,000. Interest is at the prime rate plus .50%, currently 5% and is payable on demand. Borrowings are collateralized by business assets. There was no balance outstanding at December 31, 2018.

During 2016, All Faiths entered into a second line of credit agreement for \$2,000,000 for the expansion of the facility. Interest is at the one-month LIBOR rate plus 2%, currently 3.49% and matures May 5, 2019. Borrowings are collateralized by the Foundation accounts and assets. There was no balance outstanding at December 31, 2018.

#### **Notes to Financial Statements**

December 31, 2018

#### Note 8 – Net Assets With Donor Restrictions:

Net assets with donor restrictions are restricted for the following purposes or periods.

Subject to expenditure for specified programs or uses:

Inventory – for distribution to agencies	\$ 712,248
Programs	915,308
Campus expansion	-
Pledges receivable, net	 161,548
Total	\$ 1,789,104

#### Note 9 - Donated Services:

A number of volunteers have contributed approximately 48,678 hours of time in 2018 to the activities of All Faiths without compensation. The financial statements do not reflect the value of these donated services because, although clearly substantial, they do not meet the criteria for recorded donated services. However, management estimates the value of these services to be \$1,170,214 for 2018 based on the rate provided by the Independent Sector for the value of volunteer time for the State of Florida.

#### Note 10 – Retirement Plan:

All Faiths has a defined contribution plan that is available to all employees that have completed one year of service. All Faiths matches up to 5% of the employee's contribution. The employee fully vests in the All Faith's contribution after four years of service. Retirement expense was \$71,224 for the year ended December 31, 2018.

#### Note 11 – Fair Value of Financial Assets:

Certain assets of All Faiths are presented at fair value. The FASB Accounting Standards Codification provides enhanced guidance for using fair value to measure assets and liabilities and clarifies the principle that fair value should be based on the assumption market participants would use when pricing the assets or liabilities and establishes a hierarchy that prioritizes the information used to develop those assumptions.

The following table presents information about All Faiths assets that are measured at fair value on a recurring basis as of December 31, 2018, and indicate the fair value hierarchy of the valuation techniques used to determine such fair value. The three levels for measuring fair value are based on the reliability of inputs and are as follows:

Level 1 – unadjusted quoted prices in active markets for identical assets or liabilities, such as publicly traded equity securities

Level 2 – inputs other than quoted prices included in level 1 that are observable, either directly or indirectly. Such inputs may include quoted prices for similar assets, observable inputs other than quoted prices (interest rates, yield curves, etc.) or inputs derived principally from or corroborated by observable market data by correlation or other means.

# Notes to Financial Statements December 31, 2018

### Note 11 – Fair Value of Financial Assets – Continued:

Level 3 – inputs are unobservable data points for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability (for example, hedge funds, private equity and other). The inputs reflect the organization's assumptions based on the best information available in the circumstance.

Financial assets at fair value on a recurring basis at December 31, 2018:

			Financial Assets and Liabilities at Fair Value on a		
			Recurring Basis at Reporting Date Using		
			Quoted	·	
			Prices		
			in Active	Significant	
			Markets for	Other	Significant
			Identical	Observable	Unobservable
			Assets	Inputs	Inputs
<u>Description</u>		Total	(Level 1)	(Level 2)	(Level 3)
Cash	\$	\$ 28,408	28,408	_	_
Mutual Funds	Ψ	Ψ 20,400	20,400		_
Equities					
Large cap		820,551	820,551	-	-
Mid cap		182,666	182,666	-	_
Small cap		119,606	119,606	-	_
Int'l developed		305,386	305,386	-	-
Int'l emerging		105,168	· =	105,168	-
Bond		682,720	_	682,720	-
Real estate		72,656	_	72,656	_
Total financial assets at			·	<u> </u>	<del>,</del> ;
fair value	\$	2,317,161	1,456,617	860,544	

# Note 12 – Liquidity:

All Faiths receives unrestricted and restricted contributions to provide funds for its programs. Funding is also provided by county and private grants, primarily based on estimated costs incurred for specific programs and product deliveries to associated food distribution-point agencies. Requests for tracking expenditures are prepared quarterly and/or annually by All Faiths and submitted to the grantors.

The focus of All Faiths' liquidity management is to have sufficient cash available to pay for three month's operating expenses on a timely basis. During the year ended December 31, 2018 All Faiths was able to meet this objective.

The organization manages its liquidity and reserves following three guiding principles: Operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs, and maintaining sufficient reserves to provide reasonable assurance of All Faiths' ability to purchase emergency food supplies in disaster recovery situations. The organization has a liquidity policy to maintain current unrestricted financial assets less current liabilities at a minimum of 60 days operating expenses.

#### **Notes to Financial Statements**

December 31, 2018

## Note 12 - Liquidity:

As of December 31, 2018, the following financial assets could readily be made available within 30 days of the balance sheet date to meet general expenditures. In addition, All Faiths has two lines of credit totaling \$2,250,000 to meet any needs in excess of that available by other means. At December 31, 2018 there was no outstanding balance on either of the lines of credit.

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## Note 13 - Subsequent Events:

Subsequent events have been evaluated through May 22, 2019, which is the date the financial statements were available to be issued.